

# MAURICEVILLE NATIONAL BANK



Better Business Bureau  
of Southeast Texas

March 23, 2001

## A Reference For Robert McDorman

Robert McDorman has been a customer of Mauriceville National Bank since 1994. His relationship with our bank began when he first went into the used car business in Vidor, Texas. Mauriceville National Bank supported Robert and his companies from the beginning. Our staff and directors saw a forthright man with obvious strong business principles... a man with financial potential that could be gained by working with him. Our bank has profited well from the continuing relationship with McDorman Motors. We also gained tremendous respect for Robert's sense of service to McDorman customers and supporters.

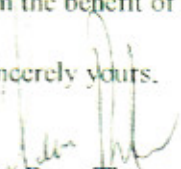
The relationship between our bank and McDorman Motors was strengthened when Robert developed and indirect lending program which was implemented at Mauriceville National Bank by him; the lending program is exclusive with his companies. Robert McDorman never undertakes an opportunity or resolves a problem without giving the matter considerable study from start to finish. He is absolutely committed to obtaining nothing but positive results. His approach to business operations is meticulous and thorough, and he is ever conscious that every relationship should be beneficial to all parties. His sense of business ethics is an evident reflection of his Christian beliefs.

I know that in addition to my bank's relationship with Robert, he is very protective of those who have invested in his companies. Like us, they love him not only for their profits, it's because he cares.

In my opinion, Robert's knowledge about the operation, marketing and financing of vehicles is far beyond that of any peers. His entire lifetime has and is devoted to mastering the intricacies of the auto retail business and performing, and serving customers, well beyond would-be competitors.

In judging Robert McDorman as a businessman and his business ethics, you can do yourself disservice by underestimating him. Whatever business practices and/or relationships you may question, the reality of the strong business ethics of McDorman Motors rest in the actions and conscience of Robert McDorman. Give him the benefit of any doubt and the benefit will be yours.

Sincerely yours,

  
Ms. Deon Thornton  
President and Chief Executive Officer